

BUSINESS AIR NEWS

ISSUE 192 MAY 2009

Oasis Flight
aims to quench
thirst for low
cost services

A background in Bentley and Aston Martin luxury car dealerships is the unusual grounding for the management of a new charter operation using two Cessna 303 aircraft.

Based at the rapidly expanding Oxford airport in the UK, Oasis Flight (see photo page 1) aims to be operating with its own AOC from mid-May offering "affordable private air travel to Europe."

Oasis Flight md Robert Foster told *EBAN* that he had identified a need for a low cost, flexible charter option for his extensive former customer base, which has defined the choice of cabin class piston aircraft for this fleet.

The typical client will be a business executive travelling to a European city, probably on a day return schedule. The Cessna can reach most central Europe destinations from Oxford. Although it doesn't offer the comfort of a jet, Foster maintains the service and pricing that Oasis Flight will be able to offer will more than compensate.

Despite offering smaller aircraft than some customers had become used to, Oasis Flight intends offering a first class service. "We know we can't give an easyJet experience on a private flight" Foster says. He also doesn't want Oasis Flight thought of as an air taxi operation.

The business plan calls for the operation of no more than four aircraft over the next five years, and the fleet will continue to be based around



Glen Heavens, md Synergy Aviation (left) and Ted Farid, vp new business development, at the handover.

Synergy expands turboprop and jet fleets

Synergy Aviation is continuing to expand both its turboprop and jet fleets despite the global economic slowdown. Based at London Fairoaks Airport, the company is bringing four aircraft into service in the first half of this year.

These deliveries include a Cessna CJ, a second Super King Air, a third King Air 200GT and a Cessna CJ2+ which will be based at Oxford airport.

The company has also finalised the double stretcher configuration of a King Air and invested in new

facilities and handling operations at Fairoaks.

Synergy Aviation, founded in 2004 by the current md Glen Heavens, currently operates two Piper Navajo, three King Airs, a CJ and a CJ2+ for charter.

EUROPEAN
BUSINESS AIR NEWS

Publisher:David Wright
Editor:Rod Smith
Sub editor:Kate Woods
Reporter:Claire Morrison
Designer:Chris Carr
Advertising manager:Mark Ranger
Subscriptions:Janet Bell
Administrator:Hilary Tyler

European Business Air News,
134 South Street, Bishop's Stortford,
Hertfordshire, CM23 3BQ England.
Telephone: +44 1279 714505
Fax: +44 1279 714519
email: david@ebanmagazine.com
www.ebanmagazine.com



European Business Air

News (USPS 009-091) is
published eleven times

each year, monthly except

January, by Stanssted News Limited, 134 South
Street, Bishop's Stortford, Hertfordshire CM23
3BQ, England. Periodicals postage paid at
Rahway, N.J. Postmaster: Send address changes
to Stanssted News Limited c/o Mercury
Airfreight International Ltd., 365 Blair Road,
Avenel, New Jersey 07001. Company registered
in England no. 2224522. Printed by Stones.
ISSN number: 0959-1311.

EBAN is available by postal subscription for
eleven issues. Simply send your credit card
details and authority for UK£40 within Europe
(UK£70 outside Europe) to our subscriptions
department, or call +44 (0)1279 714505.
EBAN is sent without charge to qualifying
business aviation professionals. Please call
the telephone number above to request an
application form.

The opinions expressed by authors and
contributors to European Business Air News
are not necessarily those of the editors or pub-
lisher. Articles appearing in European Business
Air News may not be reproduced in whole or
part without the express permission of the
publisher. European Business Air News is not
responsible for unsolicited manuscripts,
photographs or artwork.

